



FINANCIAL PERFORMANCE

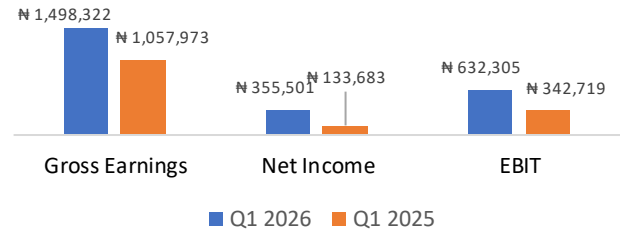
MTN Nigeria Communications Plc delivered an exceptional financial performance for the first quarter ended March 31, 2026, posting its strongest quarterly earnings on record and significantly surpassing the already impressive showing of Q1 2025. Total revenue grew by 41.62% year-on-year to ₦1.498 trillion from ₦1.058 trillion, driven by broad-based growth across all revenue streams. Data remained the single largest income line, surging 56.16% to ₦826.1 billion, reflecting the continued deepening of smartphone penetration, rising broadband consumption, and the full annualisation of the 50% tariff adjustment implemented in February 2025. Voice revenue climbed 27.63% to ₦450.7 billion, while SMS revenue rose 40.38% to ₦54.6 billion. Fintech (Value Added Services) delivered the most impressive growth among all segments, jumping 78.77% to ₦64.1 billion.

The profitability picture was even more striking. Profit from operating activities surged 84.50% to ₦632.3 billion from ₦342.7 billion, reflecting not just revenue strength but meaningful operating leverage as total revenue grew 41.62% while total operating expenses rose 45.05% to ₦548.1 billion, a significant portion of which was driven by a 173.48% jump in employee expenses to ₦65.8 billion and an 86.96% rise in other operating expenses to ₦103.4 billion. However, the income statement was substantially boosted below the operating line by a dramatic swing in foreign exchange as the company recorded a net FX gain of ₦33.3 billion compared to a loss of ₦5.5 billion in Q1 2025. Finance income also surged 228.44% to ₦24.1 billion, while finance costs were virtually flat at ₦143.3 billion versus ₦141.9 billion in the prior year, resulting in net finance costs narrowing sharply by 38.68% to ₦85.9 billion. Profit before tax consequently leapt 169.64% to ₦546.4 billion from ₦202.6 billion in Q1 2025. After income tax expense of ₦190.9 billion, profit after tax grew 165.93% to ₦355.5 billion from ₦133.7 billion. Earnings per share climbed to 16.95 kobo from 6.37 kobo, a 166.09% year-on-year increase.

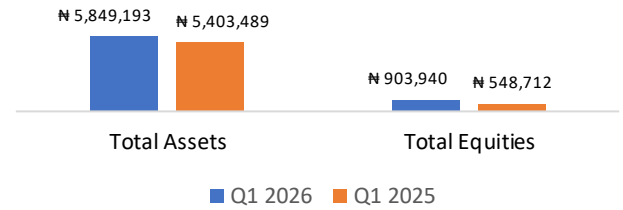
Looking at key metrics, performance was outstanding across the board. EBITDA margin expanded by 8.7 percentage points to 55.3% from 46.6% in Q1 2025, comfortably exceeding the company's own medium-term guidance range of 53–55% in just the first quarter of 2026. Operating margin widened sharply to 42.2% from 32.4%, and net profit margin nearly doubled to 23.7% from 12.6%. Return on equity stood at a strong 39.3%, while return on assets came in at 6.1%. The debt-to-equity ratio improved dramatically to 41.8% from 96.2% in Q1 2025, reflecting the significant strengthening of the equity base as shareholders' equity surged 64.74% to ₦903.9 billion from ₦548.7 billion in December 2025. Total assets expanded to 8.25% to ₦5.849 trillion, driven by growth in property, plant and equipment to ₦2.114 trillion and right-of-use assets of ₦1.740 trillion. Borrowings declined by 28.42% to ₦377.7 billion, pointing to active deleveraging and a materially cleaner balance sheet.

The market has opened and is reacting positively to the results. MTNN shares trade at 890 per share, up from a previous close of ₦870, as buyers step in to price-in the earnings beat.

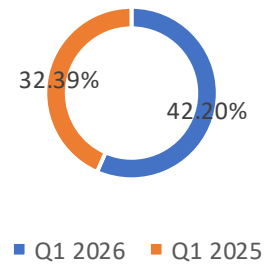
Snapshot of P & L (N'Bn)



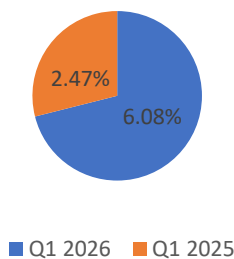
Snapshot of Balance Sheet (N'Bn)



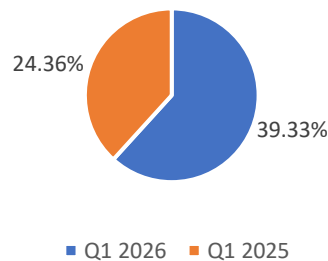
Operating Margins



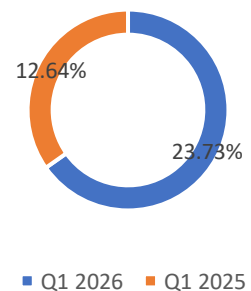
Return on Asset



Return on Equity



Net Income Margins





MTN Nigeria Communications Plc Q1 2026 30 April 2026

MPR: 26.50%
 Mar'26 Inflation Rate: 15.38%
 FY 2025 Real GDP: 3.87%

MTN Nigeria Communications Plc	Q1 2026	Q1 2025	% Change		Q1 2026	Q1 2025
Statement of Profit or Loss	(N'Mn)	(N'Mn)				
Voice	450,710	353,127	27.63%	Key Ratios		
Data	826,071	528,975	56.16%	<i>EBITDA Margin</i>	55.3%	46.6%
SMS	54,635	38,919	40.38%	<i>Operating Margin</i>	42.2%	32.4%
Interconnect and roaming	55,475	57,617	3.72%	<i>Net Profit Margin</i>	23.7%	12.6%
Value added services (Fintech)	64,119	35,867	78.77%	<i>Debt/Equity Ratio</i>	41.8%	96.2%
Other revenues	47,312	43,468	8.84%	<i>Asset Turnover</i>	0.26x	0.20x
Total Revenue	1,498,322	1,057,973	41.62%	Financial Statistics		
Build-to-suit leases	(223,477)	(259,880)	14.01%	<i>Share price (2025)</i>	₦870.0	
Network Maintenance	(51,660)	(47,947)	7.74%	<i>52 Week High/Low</i>	870/240	
Other direct costs	(42,756)	(29,548)	44.70%	<i>Shares Outs. (Bn)</i>	21.0	
Direct network operating costs	(317,893)	(337,375)	5.77%	<i>Market Cap (trn)</i>	18.3	
Interconnect, transmission and roaming costs	(60,043)	(64,826)	7.38%	<i>P/E Ratio</i>	51.33x	
Value added services	(18,553)	(11,944)	55.33%	<i>Earnings Yield (%)</i>	1.95%	
Selling and Distribution Expenses	(103,720)	(70,770)	46.56%	<i>P/B Ratio</i>	20.21x	
Employee expenses	(65,803)	(24,061)	173.48%	<i>Return on Assets</i>	6.1%	
Depreciation & Amortisation	(195,991)	(150,027)	30.64%	<i>Return on Equity</i>	39.3%	
Other operating expenses	(103,390)	(55,301)	86.96%	Corporate Actions		
Impairment of financial assets	(624)	(950)	34.32%	<i>Interim Dividend</i>	N/A	
Total operating expenses	(548,124)	(377,879)	45.05%	<i>Bonus</i>	N/A	
Profit from operating activities	632,305	342,719	84.50%	<i>Qualification Date</i>	N/A	
Finance Income	24,081	7,332	228.44%	<i>Closure Date</i>	N/A	
Finance costs	(143,269)	(141,877)	0.98%	<i>Payment Date</i>	N/A	
Net foreign exchange loss	33,304	(5,525)	702.79%	<i>AGM Date</i>	N/A	
Net Finance Costs	(85,884)	(140,070)	38.68%			
Loss/Profit before tax	546,421	202,649	169.64%			
Income tax	(190,920)	(68,966)	176.83%			
Loss/Profit after tax	355,501	133,683	165.93%			
Basic Earnings per Share (in Kobo)	16.95	6.37	166.09%			
Balance Sheet as of March 31, 2026	31-Mar-2026	31-Dec-2025				
Cash and cash equivalents	601,987	671,506	10.35%			
Trade and other receivables	369,384	397,029	6.96%			
Intangible Asset	425,147	421,410	0.89%			
Property Plant and Equipment	2,113,607	1,853,524	14.03%			
Right-of-use assets	1,739,656	1,716,877	1.33%			
Other Assets	599,412	343,143	74.68%			
Total Assets	5,849,193	5,403,489	8.25%			
Trade and other payables	1,249,109	1,317,659	5.20%			
Current tax payable	584,652	355,175	64.61%			
Lease Liabilities	289,964	269,182	7.72%			
Borrowings	377,703	527,669	28.42%			
Other Liabilities	2,443,825	2,385,092	2.46%			
Total Liabilities	4,945,253	4,854,777	1.86%			
Total shareholders' equity	903,940.00	548,712.00	64.74%			